

DEBORAH E. JONES, ED.D.

#1 Smokerise Ct. Greensboro, NC 27407

Email: drdj@bereadytolead.com | Phone: 336-314-7582 | Fax: 336-315-1883

Website: www.bereadytolead.com

OBJECTIVE

Passionate, accomplished and results driven professional with expertise and experience in pre-kindergarten through higher education seeking a position as an executive coach, consultant, or trainer in the areas of leadership development and organizational improvement

AREAS OF EXPERTISE

**Coaching & Consulting
Classroom Management**

**School Improvement/School
Transformation/Instructional
Leadership**

**Best Instructional Practices
Culture & Climate**

Poverty and Education

Program Management

Team Building

QUALIFICATION SUMMARY

- Seasoned and varied experience working with students from prekindergarten through university level for 42+years
- Successful community and family relationships in high poverty schools and with diverse student populations
- Regularly develop and implement key performance strategies and initiatives which support organizational objectives, goals and action plans
- Customized workshops and presentations on best instructional and leadership practices to improve student achievement and teacher performance for K-12 teachers and principals
- Varied experience working with grant writers and grant-funded programs, organizing school improvement teams and conducting school needs assessments and writing school improvement plans
- Seasoned and varied experience working with students from prekindergarten through university level, including at risk students and families as well as Title I principals, teachers and students
- Experience supervising, training and evaluation of certified and non-certified staff
- Numerous on-site experiences coaching and mentoring school principals, assistant principals and teachers
- Actively involved in all aspects of operating a school, including collaborating with staff, community members and students to reach a common goal
- Aware of the importance of education and training to maintain necessary levels of advancement and awareness of new and useful educational trends
- Successfully conduct comprehensive program management and ongoing personnel development
- Exceptional interpersonal, communication, negotiation and presentation skills
- Demonstrate proven leadership skills which help motivate teams and individuals to success

ACADEMIC BACKGROUND

***Doctor of Education in Education Leadership* | University of North Carolina at Greensboro | 1997**

Dissertation: The Principal and African American Students in Desegregated Public Schools

***Master of Science in Education Administration* | North Carolina A&T State University | 1987**

***Master of Education in Physical Education* | University of North Carolina at Greensboro | 1982**

Thesis: A History of Women's Intercollegiate Athletics at the University of North Carolina at Greensboro

***Bachelor of Science in Physical Education* | University of North Carolina at Greensboro | 1975**

HIGHER EDUCATION EXPERIENCE

Adjunct Instructor

Greensboro College

2005 – 2010

Expertly planned and conducted graduate level courses, including EDU 6720 Analysis of Effective Instructional Practices and ELED 609 Standards and Accountability in Elementary Education.

Adjunct Instructor

University of North Carolina at Greensboro

1997 – 2000

Successfully planned and conducted graduate level courses, including ELC 688 Leadership for Teacher and Learning, ELC School Public Relations and ELC Principles of Administration.

PROFESSIONAL EXPERIENCE

Owner

Educational Leadership Consulting LLC

2006 – Present

NC H.U.B. Certified and D.B.E. Certified

Expertly administer and provide contracted coaching and consulting services and workshops for over 50 school districts in North Carolina and across the United States. Offer customized coaching and consulting services, including training, research and resources for principals, teachers and parents in the following areas: leadership practices and development, classroom management and student discipline and school improvement and school reform.

Instructor/Intern Evaluator

2016 - 17

University of North Carolina at Greensboro

Effectively served as a seminar instructor and portfolio evaluator for full-time principal interns in the grant-funded *Principals Preparation for Effective and Equity in Rural Schools (PPEERS) Program*.

Educational Consultant

2015 – Present

GEAR UP North Carolina

Effectively assists principals and other school-based personnel in writing work plans that provide services to students and their families that focused on academic and college financial access in 16 schools. Monitor Work plan implementation and data collection. Plans and coordinates professional development.

Presenter

2016 – 2017

Chapel Hill-Carrboro City School

Administered and interpreted the **DiSC Assessment Profile** and Work of Leaders. Follow up sessions will be conducted on “The 8 Dimensions of Leadership”, personal leadership visions, change, and culture.

Facilitator/Presenter

2015 – 2016

Guilford County Schools Aspiring Principals Program

Planned, facilitated and implemented scope and sequence with the Director of Professional Development. Conducted small group and individual coaching sessions with assistant principals. Presented workshop sessions on select topics related to the North Carolina Principal Evaluation Standards. Created program handbook, written assignments, reading lists, and workplace scenarios. Administered and interpreted the **DiSC Assessment Profile** and presented the **Work of Leaders workshop** that is aligned with this assessment.

Executive Coach

2011- 2015

Sandhills Leadership Academy

Effectively serve as contracted Executive Coach for the Sandhills Leadership Academy Principal Certification. Planned, facilitated and implemented curriculum scope and sequence with a team to certify future principals for the Sandhills Region. Received facilitator and mentor training from the New York City Leadership Academy. Assigned individual executive interns to coach on an annual basis at residency schools.

Consultant / Presenter / Trainer

North Carolina Department of Public Instruction (NCDPI)	2005 – 2010
Successfully served as Consultant for the Local Education Agency Assistance Program. Acted as Presenter for the Middle Grades Division - Raising Achievement/Closing Gaps, the NCDPI Reading First Program and Workshops and the NCDPI Title I Program and School Improvement Institute. Served as Trainer for the Principal Evaluation Instrument Workshops.	
<i>Program Consultant</i>	
Center for School Leadership Development	2006 – 2009
University of North Carolina at Chapel Hill	
Successfully served as contracted Program Consultant for the Principals' Executive Program to provide various educational administration consultation services. Strategically planned, implemented and supervised the Leadership for Turnaround Elementary Schools Program, the Leadership Program for Experienced Principals and the Leadership Program for New Principals. Conducted dynamic workshops for the following Regional Educational Agencies in North Carolina: Southeast Education Alliance, Northwest Region Education Alliance, Western Region Education Service Alliance, Southwest Education Alliance, Sandhills Region Education Consortium and North Carolina Principal Fellows Program.	
<i>State ABC Assistance Team Leader</i>	
North Carolina Department of Public Instruction	2002 – 2005
<i>Principal</i>	
Southeast Middle School	2001 – 2002
<i>Principal</i>	
Hampton Year-Round Elementary School	1993 – 2001
<i>Principal</i>	
Lindley Elementary School	1990 – 1993
<i>Assistant Principal</i>	
Aycock Middle School	1987 – 1990
<i>Summer School Principal</i>	
Allen Middle School	1988
<i>Health & Physical Education Teacher</i>	
Lincoln Middle School	1986 – 1987
<i>Head Track Coach / Summer School Lead Teacher</i>	
Dudley High School	1986 – 1987
<i>General Math Teacher / Health and Physical Education Teacher / Head Volleyball Coach / Assistant Varsity Basketball Coach / Head Volleyball Coach</i>	
Dudley High School	1985 – 1986
<i>Department Chairperson</i>	
Dudley High School	1983 – 1985
<i>Physical Education Teacher and Coach</i>	
Lincoln Junior High School	1983 – 1985
<i>Health and Physical Education Teacher / Department Chairperson / JV Volleyball Coach / Head Varsity Basketball Coach / Head Track Coach</i>	
Gillespie Junior High School	1975 – 1982
<i>Playground Supervisor</i>	
Greensboro Parks & Recreation	1975 – 1982

PUBLICATIONS

Six Pathways for Building Quality Relationships. Guilford County Schools SDP News, May 1998.

Teacher's Pet: Notes on children, teaching and discipline. Beaufort, SC: Eagle Press, 1993.

PRESENTATIONS

Managers vs. Leaders: Winston-Salem Forsyth County Schools Assistant Principals Association (2019)

East Wayne Middle School Planning Retreat: Wayne County Public Schools (2019)

Leading for School Success: Asheville City Schools (2019)

True Colors for School Administrators: Boot Camp for Beginning Principals (2016 and 2019)

Leading Priorities for Change and Managing Time: Piedmont Triad Education Consortium (2019)

Distributive Leadership: Piedmont Triad Education Consortium (2018 and 2019)

For Beginning Principals: Creating a 30-30-30 Day Transition Plan. Assistant Principals NC Public Schools Ready for Success: NCDPI (2016 and 2019)

Principals as Instructional Leaders: Cumberland County Schools Assistant Principals Academy (2016).

Creating a School Climate and Culture to Ensure the Academic Success for Children of Poverty: Lake Forest Elementary School, Greenville, NC (2016).

Principals as School Leaders: Leadership for School Improvement: WRESA- Asheville, NC (2015).

North Carolina Principal Fellows Principals as Instructional Leaders: Tips, Tools, and Strategies - North Carolina Principal Fellows – UNC Chapel Hill, (2015).

Time To Teach: Teach-To's - Classroom Procedures: Southern Middle School. Moore County Schools, NC (2014).

The Last Best Chance – McDowell High School, McDowell County Schools (2014).

Distributive Leadership: Organizing Your School Improvement Team for Student Achievement and School Success. Richmond Senior High School, Richmond County Schools (2014).

Academic Achievement and Children of Poverty. Sandhills Leadership Academy, NC (2014).

The Right Time and Focus: Using Instructional Strategies and Practices for Student Growth and School Success. Johnsonville Elementary - Harnett County Schools NC (2014).

Principals as Instructional Leaders: Tips, Tools, and Strategies. North Carolina Principal Fellows – UNC- Chapel Hill, NC (2013).

The Home and School Working Together for Student Success. Walnut Creek Elementary School – Wake County Schools, NC (2013).

Differentiated Instruction, Rigor, Relevance, and Relationships: Tools for Motivating Challenging High School Learners. Eastern Randolph High School, Randolph County Schools, NC (2012).

January to June: A Targeted Focus on Student Learning and the CIA (Curriculum, Instruction, and Assessment). Upchurch Elementary School, Hoke County Schools, NC (2012).

Leadership and Learning in Title 1 School. Winston-Salem/Forsyth County Schools, NC (2011).

CERTIFICATIONS

North Carolina Teacher's Certification 'P' Education Administration Level 3 Superintendent's Certification Comer School Development Program Facilitator Time to Teach: Classroom Management and Differentiated Instruction True Colors – Personal Success Certification True Colors – Team Building Certification True Colors – Navigating Conflict	'A' & 'G' Physical Education K-12 NC Mentor Teacher Certification Teacher Expectations and Student Achievement - TESA Everything <i>DiSC</i> Trainer Certification Trainer - Rigor, Relevance, and Relationships Trainer – Master Board Certification Member: North Carolina School Board Association
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AWARDS

National Patrick Francis Daly Memorial Award Governor's Programs of Excellence in Education Award Outstanding Elementary Principal of the Year Principal of the Year Award Jaycees Boss of the Year Greensboro Human Relations Award for Educators University of North Carolina at Greensboro Inspirational Educator Award	Guilford County Schools Principal of the Year Sojourner Truth Meritorious Service Award Bridge Builders Award Woman of the Year Award UNCH Shepherd Alumni Award N.C. Secondary Physical Education Teacher of the Year
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ORGANIZATIONS

American Association for School Administrators
Association for Supervision and Curriculum Development
National Association of Elementary School Principals
National Association of Secondary School Principals
Phi Delta Kappa International
University of North Carolina School of Education Advisory Board

BUSINESS OWNER: EDUCATIONAL LEADERSHIP CONSULTING, LLC
(2005 – present)

Contracted coaching or consulting services and/or workshops have been provided in the following school districts in North Carolina:

Alamance-Burlington Schools	*Guilford County Schools	Pitt County Schools
Anson County Schools	Guilford Preparatory Academy	Public Schools of Robeson County
Ashe County Schools	*Harnett County Schools	*Randolph County Schools
Brunswick County Schools	*Hertford County Public Schools	*Richmond County Schools
Caldwell County Schools	*Hoke County Schools	*Rowan-Salisbury Schools
Carteret County Public Schools	Lee County Schools	Sampson County Schools
Charlotte-Mecklenburg Schools	*Lincoln County Schools	*Thomasville City Schools
*Chatham County Schools	Madison County Schools	*Wake County Schools
Columbus County Schools	Martin County Schools	*Warren County Schools
Cumberland County Schools	McDowell County Schools	*Washington County Schools
Detroit Public Schools – Michigan	*Moore County Schools	Watauga County Schools
Edgecombe County Schools	*Montgomery County Schools	*Weldon City Schools
Elizabeth City-Pasquotank Schools	*Northampton County Schools	Wilkes County Schools
Franklin County Schools	*Nash/Rocky Mount Schools	*Winston-Salem/Forsyth County Schools
Gaston County Schools	Orange County Schools	Chapel Hill-Carrboro City Schools
Halifax County Schools	Chowan-Edenton Schools	Person County Schools
Yancey County Schools	Tyrrell County Schools	Scotland County Schools
Rockingham County Schools	Wilson County Schools	Perquimans County Schools
Lenoir County Schools	Pamlico County Schools	Wayne County Public Schools